



April 30, Business Wire

**Silicom Ventures LLC** is hosting an evening event for technology investors and VCs — “**How to be a Successful VC**” — featuring speaker, **Vinod Khosla**, founding CEO of Sun Microsystems and co-founder of Daisy Systems, and now a general partner of Kleiner Perkins Caufield & Byers, and moderator, **Tony Perkins**, creator and editor-in-chief of Red Herring, and his new venture, AlwaysOn.

In addition, 10 technology companies, ready for VC funding, have been selected to present their products in a booth-style presentation. A buffet dinner and networking will round out the evening.

The evening’s presentation will address:

- The principles of selecting companies
- The role of the VC after the investment is made
- When do you replace the CEO
- What is the role of the VC in setting up direction and strategy
- Lessons learned — best decisions and the worst mistakes, some examples from Khosla's portfolio companies
- Khosla’s perspective on the future of the valley and venture investment

Below is additional information on Silicom Ventures or visit [www.silicomventures.com](http://www.silicomventures.com).

Contact Information:

Angela Costa or Susan D’Elia  
press relations for Silicom Ventures LLC  
TECHMarket Communications  
(650) 344-1260  
[angela@techmarket.com](mailto:angela@techmarket.com) or [susan@techmarket.com](mailto:susan@techmarket.com)

## **BACKGROUND**

Silicom Ventures LLC is a conduit for technological innovation, linking experienced investors with entrepreneurs from around the globe. The group is comprised of VC’s and angel investors who are high tech executives in leading Bay Area companies. On average, 100 start-up companies are screened each month by Silicom Ventures advisors and experts in the field, and 1-3 are carefully selected to present to the group. Beyond funding, Silicom Ventures adds value to companies by providing contacts with potential customers and partners, assistance with recruiting, and consultation on technical and business issues.

A Sampling of successes:

- WebAppoint acquired by Microsoft
- InterVideo went public (second best IPO in 2003)
- Sparta Systems acquired by AIG Healthcare Partners, L.P.
- Bindkey Technologies acquired by DuPont Photomasks

For investors:

- Quality deal flow filtered by an impressive network of advisory board members and industry experts
- Connection to US and Israeli individual and institutional investors
- Monthly, well-organized meetings, plus special events such as yearly symposium
- Networking opportunities with over 200 experienced, qualified investors, VC's, high-tech executives and corporate sponsors
- Valuable information about business related issues and events provided on a regular basis tailored to the seasoned investor

For entrepreneurs:

- Immediate funds
- Access to individual and institutional investors
- Expert assistance preparing business plan presentation
- Valuable networking opportunities with members
- Access to professional service advisors: legal, accounting, human resources, IT, banking, and marketing/business development
- Assistance in establishing business presence in Silicon Valley